



Salary.com Selects Ipswitch for Secure, Managed File Transfer

Ipswitch Provides Visible and Compliant File Transfer to Leading Provider of Compensation and Talent Management Solutions

CASE STUDY

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[Salary.com](#), Inc., a leading provider of on-demand compensation and talent management solutions, has selected [Ipswitch File Transfer's](#) MOVEit suite of [managed file transfer](#) solutions to help the company monitor, manage and safeguard its clients' and partners' business information.

"It's an imperative that our file transfer services maintain our rigorous requirements for keeping our clients' critical business data secure," said John Desharnais, managing director of technical operations at Salary.com®. "Ipswitch's MOVEit solution is easy to use and ensures that we have complete visibility into all [file transfer](#) activity on our network."

Salary.com exchanges data with thousands of customers and partners daily worldwide. The company sought a flexible, highly available solution that could simplify business operations and meet [compliance regulations](#) including SOX, PCI DSS, HIPAA and other state laws around employee privacy. Salary.com reviewed several file transfer solutions, but selected Ipswitch's MOVEit suite because of its comprehensive approach to managed file transfer, ability to provide an end-to-end audit trail and granular controls that monitor how files are moved, accessed, and used.

"Companies trust Ipswitch to help them safeguard confidential information, but security and encryption are only the tip of the iceberg in managed file transfer," said Jonathan Lampe, CISSP and VP of product management at Ipswitch File Transfer. "Three hundred and sixty degree visibility into global file transfer activity coupled with automated controls and policy enforcement need to be critical cornerstones in every compliance initiative."

Ipswitch's MOVEit suite is the world's most comprehensive and easy-to-use secure managed file transfer solution. The technology goes well beyond traditional file transfer by combining best-in-class encryption with global visibility into all file transfer activity across the business. The system streamlines [data transfer](#) workflows, provides a quick and easy way to exchange sensitive information regardless of file location or size and automatically authenticates employees, business partners and customers based on internal directories and databases.

About Ipswitch File Transfer

Ipswitch File Transfer is a global technology provider that builds solutions to securely move your valuable data. We enable companies and people to better manage their data interactions when visibility, management and enforcement matter. Our managed file transfer solutions deliver the control necessary to enable governance and compliance for

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millions of global users – including the majority of Fortune 1000 enterprises and government agencies. These organizations trust Ipswitch File Transfer solutions to secure, manage, automate and streamline their critical and highly sensitive file transfers and data workflows. Learn more at <http://www.ipswitchft.com> or contact us at <http://www.ipswitchft.com/Company/Contact.aspx>, or on [LinkedIn](#) and [Twitter](#).

About Salary.com, Inc.

Salary.com® is a leading provider of on-demand compensation and talent management solutions. Salary.com's highly configurable software applications and proprietary content help executives, line managers and compensation professionals automate, streamline and optimize critical talent management processes including market pricing, compensation planning, performance management, competency management, and succession planning. Built with compensation and competency data at the core, Salary.com solutions provide businesses of all sizes with the most productive and cost-effective way to manage and inspire their most important asset -- their people. For more information, visit www.salary.com.